

**RELEASE IN PART  
B5,B6**

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**From:** Sullivan, Jacob J <SullivanJJ@state.gov>  
**Sent:** Monday, August 8, 2011 9:17 PM  
**To:** H  
**Subject:** FW: Response to Email From Joe Wilson

Now I see why this didn't get to you. Johnnie sent it to a bad address.

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**From:** Carson, Johnnie  
**Sent:** Friday, July 29, 2011 12:15 PM  
**To:** 'HDR22@clintomail.com'  
**Cc:** Sullivan, Jacob J  
**Subject:** Response to Email From Joe Wilson

Madame Secretary:

I have looked into the issues Amb. Joe Wilson raised in his email and discreetly reached out to our embassy in Dar Es Salaam to provide us with additional background on GE and Symbion operations in Tanzania. A number of the points Joe outlined are completely accurate. Tanzania indeed faces an enormous power shortage and Symbion is a legitimate U.S. power company working in the country. Our Embassy thinks highly of Symbion's work (you participated in an Embassy organized, MCC supported Symbion event during your visit to Tanzania in June). The MCC program provided a \$110 million contract to Symbion and a conglomerate of other firms, including one other American company, to install power lines and distribution sub stations across southern Tanzania.

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The Tanzanian power crisis is acute and has been identified as a top constraint to growth. The average Tanzanian has 2 to 3 hours of power and only 14% of Tanzania has access to electricity. GE might look at investing in power generators and related equipment. The country also has coal, gas, and considerable solar and wind possibilities. GE would be well positioned to help Tanzania tap these types of energy through their innovative equipment. GE has opened an office in Dar Es Salaam and is currently considering potential investments. Ambassador Lenhardt is in contact with GE and encouraging the company to get involved.

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I hope this useful. Please let me know if you require additional information or follow-up

Respectfully,

Johnnie

#### **Additional Background on Symbion in Tanzania:**

The CEO is a dual UK/US citizen national who has conducted business in Tanzania since 1980 and is well-known to Tanzanian President Kikewete.

The MCC program provided a \$110 million contract to Symbion and a conglomerate of other firms, including Pike, another American firm. French firms are also involved. By all accounts, Symbion has a good track record.

Recently, two U.S. firms (Richmond and Dowlan) were involved in a corruption scandal, but they left Tanzania a couple of years ago. Symbion purchased the GE-made equipment and power plant that Richmond and Dowlan left behind. The Tanzanian government estimated it would take Symbion 6 months to restore the equipment and power plant to full function, but Symbion had it back in service in 6 days. Very miraculous.

Tanzania purchases power from Symbion. Symbion needs a large turbine engine to make the power plant fully operational. Only 80 mega watts are used. It can

bring on-line an additional 40 megawatts if it can access natural gas resources located near the capital, but would need to build out pipes and other equipment. GE has the technical capacity to assist if it jumps in.

**From:** Carson, Johnnie  
**Sent:** Tuesday, July 26, 2011 07:10 PM  
**To:** 'HDR22@clintonemail.com' <HDR22@clintonemail.com>  
**Cc:** Sullivan, Jacob J  
**Subject:** Re: From Joe Wilson

Madame Secretary: I will look into this Wednesday morning and get back to you quickly. Johnnie

**From:** H [mailto:HDR22@clintonemail.com]  
**Sent:** Tuesday, July 26, 2011 06:55 PM  
**To:** Carson, Johnnie  
**Cc:** Sullivan, Jacob J  
**Subject:** Fw: From Joe Wilson

Johnnie--could you pls find out more info about this for me before I respond? Thx. HRC

**From:** Joe Wilson [redacted]  
**Sent:** Wednesday, July 20, 2011 11:49 AM  
**To:** H  
**Subject:** From Joe Wilson

B6

Dear Mme. Secretary,  
As you know from your recent trip, Tanzania is in the middle of an acute power crisis that is worsening by the day as the hydro capacity literally dries up. Symbion is attempting to address the crisis within the limits of our ability, but have been stymied in our discussions with General Electric over the question of payment guarantees for purchase of the equipment. I know that you mentioned that you were going to call Jeff Immelt after your trip. When you make that call, I would appreciate your telling him that Symbion, which is already operating a GE plant in Dar can only expand that plant to meet the challenge if GE is prepared to share some of the inherent risk with us and waives the payment guarantee requirement. The risk is minimal as the equipment would remain under GE's ownership and control until fully paid off, and would be portable (as the current plant is) in the event of default on the part of Tanesco or the government. Only by being more creative can we hope to be responsive to the crisis in Tanzania and GE can easily do its part to support your efforts in this "Partnership for Growth" country. Paul and I are in DC this week and always available to discuss with you or your staff either in person or by phone. Thanks very much and warm regards. Joe

Ambassador (ret.) Joseph Wilson  
Chairman, Symbion Africa  
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