

RELEASE IN FULL

From: Mills, Cheryl D <MillsCD@state.gov>
Sent: Tuesday, October 6, 2009 11:21 PM
To: H
Subject: FW: Video Success and Another Idea

See below my email

From: Mills, Cheryl D
Sent: Tuesday, October 06, 2009 11:21 PM
To: Dowd, Katie W; Klevorick, Caitlin B
Cc: Reines, Philippe I; McHale, Judith A; Crowley, Philip J
Subject: RE: Video Success and Another Idea

Katie:

First – I want to say again what a great job you have done on Food Security – not only the video but helping us get the site up and ready in less than 24 hours – many thanks. Love the metrics below – makes it all worth it.

Second – let's set a time to discuss this new idea.

Yeah!

cdm

From: Dowd, Katie W
Sent: Tuesday, October 06, 2009 7:58 PM
To: Mills, Cheryl D; Klevorick, Caitlin B
Subject: Video Success and Another Idea

Cheryl

Hope this finds you well. I wanted to update you on the success of the video and also share a new idea with you. Give the statistical results below, I honestly believe this is the State Departments first ever successful instance of policy advocacy via viral video and the impact we have raised is worth noting. I have heard comments from all over the building and outside that this is a new level of creating content/video that is engaging, interesting, educating and that can have long term value for State and partners to use. Bottom-line, we have done something new in raising awareness/attention on a major foreign policy initiative through compelling, and viral video -- the Department of State has raised the bar.

It is hard to read the traffic exactly to their sites and ours but here are some initial stats:

Top line: Using State.gov, America.gov, Facebook, Twitter, Youtube and more, we have use new media and connection technology tools to reach over an estimated 100K audiences domestically and internationally through the video on Food Security and ultimately have brought press and attention to a new focus. This video is engaging in that it raises awareness and education on a critical foreign policy issue.

1. It is one of the top 20 videos viewed on our Youtube channel, with over 5K views and rising. Considering how much video we generate through the daily press briefings and videos through S remarks daily, I think this carries

tremendous weight that in a short amount of time and little push to reach out to communities we have raised the bar for engaging content through video.

2. Many organizations and users on Youtube have picked up the video and reposted on their channels, for examples it is has been picked up heavily in China from one user who generated 3K views on his own already and I have been told that it has been posted on major Ethiopian blogs through their video channels as well.
3. Over 12,000 (estimated) have visited our main video page through State.gov where the video was featured.
4. Almost 9K people have visited the Global Food Security page through State.gov to get more information.
5. Through pushing out on social networking presences at State, we have reached over 65,000 people who subscribe and follow the Department of State and we pushed this video and the broader FS page to those communities through Facebook, Twitter, and more.

Next Steps:

1. We are making DVD's to give to posts
2. Working on distributing to bloggers for continued use
3. Will feature and push video to a larger audience when op-ed runs through a second push
4. Will work to feature prominently on World Food Day
5. Working to translate and subtitle video for usage in countries around the world.

New Idea:

Cheryl, wanted to talk to you about a new idea that I have presented before but thought about using for FS in a modified form. I discussed with Caitlin and wanted to see if you thought this was a good idea.

This proposal is to ask that Secretary Clinton begin an online conversation on Food Security where she can engage with people at home and abroad.

1. Through a video announcement she announces the opening of a global and engaging talk worldwide talk on global hunger and invites people to submit questions on the topic. People can submit questions via video, text, email, comment.
2. The community votes and comments on the best questions submitted by one another and votes on the best ones.
3. After two weeks, Secretary Clinton answers then the top five questions in her own response video. *** We could even bring person with best question to DC to be a citizen journalist for a day and ask the top questions in person.
4. We then use this video as a way to talk about the most frequently asked questions on global hunger, HRC's responses to them and we have engaged a global community on the topic.